

Message Text

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PAGE 01 MONTRE 02043 242004Z

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SUBJ: PRIVATE TRADE OPPORTUNITY (COUNTRY COMMERCIAL PROGRAM)

1. 122/04/P0037

2. 12/24/74

3. E. TOLMAN

4. 122 CANADA

5. M D

6A. WRITE, CALL OR CABLE --

6B. MR. MARVIN S. KUSSNER, PRESIDENT

6C. BILTWELL CONTAINERS LTD

5020 COURVAL ST.,

MONTREAL, QUEBEC, H4T 1L1

7. TEL: (514) 735-6651

8. --

9. 102-112

10. DESCRIPTION:

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26414XX-0000 PRESSURE SENSITIVE TAPES, GUMMED TAPES AND GUMMED
TAPE DISPENSERS

2298219-0000 PLASTIC TWINE

3079237-0000 FOAM MATERIAL

3079467-0000 FOAMED PROTECTIVE SHIPPING PADS

26433XX-0000 SHIPPING SACKS AND MULTIWALL BAGS

3999998-0000 CUSHIONED-INSULATED PAPER BAGS AND LINEINGS

BILTWELL CONTAINERS LTD IS A MANUFACTURER AND DISTRIBUTOR OF SHIPPING CONTAINERS. PRODUCTS ARE MARKETING IN THE PROVINCES OF QUEBEC AND ONTARIO. ANNUAL SALES VOLUME DOLS 2 MILLION. EMPLOYS 50-60 PERSONS. THIS FIRM IS NOW SEEKING U.S. GERMAN AND ITALIAN SOURCES OF SUPPLY FOR A SERIES OF PRODUCTS WHICH IT WISHES TO IMPORT EITHER DIRECTLY FOR RESALE, OR AS AN AGENT-DISTRIBUTOR. IT ALSO WOULD BE INTERESTED IN JOINT VENTURE OPPORTUNITIES. SPECIFICALLY, IT SEEKS CONTACTS WITH U.S. FIRMS WISHING TO EXPORT FOAM MATERIALS RELATED TO PACKING, CUSHIONED-INSULATED PAPER BAGS, PRESSURE SENSITIVE TAPES, GUMMED TAPES AND GUMMED TAPE DISPENSERS, PLASTIC TWINES, AND SHIPPING SACKS AND MULTIWALL BAGS. BILTWELL WOULD LIKE TO RECEIVE BROCHURES, LITERATURE AND POSSIBLY SAMPLES OF PRODUCTS OFFERED, AS WELL AS PRICES QUOTED IN CANADIAN DOLLARS, F.O.B., MONTREAL, CANADA.
HARPER

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Message Attributes

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